



**Olton Independent School District
BEN # 210427**

**Fund Year 2025
(July 1, 2025 – June 30, 2026)**

**SERVICE SPECIFICATIONS RFP/ RFQ
Internal Connections**

Timeline

Task	Due Date
Form 470 posted in EPC	February 11, 2025
Deadline for vendors to submit questions	February 25, 2025, by 2:00 p.m. (Central)
Answers to questions posted in EPC	February 26, 2025
Deadline for vendors to submit proposals	March 17, 2025, by 2:00 p.m. (Central)

Service Request

Olton Independent School District is requesting proposals for Internal Connections to be delivered to the following location (no installation required).

Entity Name	Street Address	Longitude/Latitude
Olton ISD	700 Ave. G Olton, TX, 79064	Olton ISD

The school presently employs a robust network infrastructure, they would like to replace the firewall. Olton ISD is a small rural school district that serves approximately 591 students. Olton ISD’s I.T. team will install and configure the new equipment requested in this RFP/RFQ.

All bidders must be authorized resellers of networking equipment and capable of managing Cisco/Aruba infrastructure. Eligible vendors must be registered with the Universal Service Company and agree to submit a Service Provider Annual Certification (SPAC) with USAC.

Service Requirements

The applicant prefers a single-vendor solution where the contracted vendor supplies networking equipment only. Quantities requested in this RFP and 470 are estimates only, the district is requesting per-unit pricing. The quantities cited below are estimates that will be required for the 2025/2026 fiscal year.

The school wishes to purchase the following equipment:

Description	Manufacturer	Model
Firewall	FortiGate 200F or equivalent	200F
Firewall License	FortiGate license or equivalent	200F 3 Year License

Bids will be accepted from different manufacturers if the bidder can demonstrate that the equipment is equivalent to the requested equipment.

Contract Term

The initial contract term is one year beginning on July 1, 2025, and expiring on June 30, 2026. The contract can also include two, one-year voluntary extensions. The maximum contract period shall not exceed July 1, 2024, to June 30, 2027, including all extensions.

Questions

Questions regarding this solicitation should be addressed to Kristi Hayes at Kristi@ecserate.org. Inquiries must be received no later than February 25, 2025, by noon (CST). Contact initiated by a Bidder concerning this solicitation with any other applicant representative, not expressly authorized elsewhere in this document, is prohibited. Any such unauthorized contact will result in the disqualification of the bidder from this open competitive bidding process.

Site visits are currently not being offered.

Proposal Instructions

Proposals must be submitted by the deadline for guaranteed inclusion in the evaluation.

Proposals should be uploaded to the following ShareFile link or emailed to Kristi Hayes at Kristi@ecserate.org:
[Olton ISD C2 Bid Upload](#)

Proposal submissions shall cite the associated Form 470 number and applicant name.

Proposals must include **all** costs associated with providing service, including but not limited to:

- Cost of equipment and required software/licenses
- Installation/activation/and configuration
- estimated taxes, fees, and/or surcharges
- Cost associated with additional support warranties

Proposals that do not provide definitive costs for the services requested (including recurring and/or one-

time charges) will be considered non-responsive and will not be included in the evaluation.

Proposals that include generic/encyclopedic price lists will be considered non-responsive and will not be included in the evaluation.

Proposals should include the service provider's terms and conditions.

Proposals shall include the service providers identification number (SPIN)

Proposals submitted after the bid submission deadline will be considered non-responsive and will not be included in the evaluation.

Required Notice to Proceed and Funding Availability

The school will follow its purchasing policies and requirements and procedures of the FCC's E-Rate program as administered by USAC to be eligible for all available funding. The implementation of any associated contracts resulting from this competitive bid process will be dependent on the school's issuance of a written Notice to Proceed. E-Rate funding notification alone will not signify Notice to Proceed. The school will have the right to allow the contract to expire without implementation if appropriate funding is not available.

Other

Per USAC E-Rate guidance, "cost of eligible services" will be the highest valued criterion in the evaluation process; however, other criteria with a lesser value may also be considered.

Bidders shall document the ability to participate in the E-Rate program by supplying their current SPIN (Service Provider Identification Number) as part of their proposal.

Proposals for multi-year contracts and contracts with voluntary extensions are encouraged.

Subject to contract restrictions, services may be reevaluated for cost-effectiveness at any time during the life of the agreement.

Service providers proposing equipment whose prices may increase depending upon new U.S. government tariffs imposed on foreign imports are encouraged to (a) identify such products in their offers, and (b) propose an acceptable methodology for limiting price adjustments over the life of the contract.

Service providers proposing to temporarily loan equipment for product demonstration and/or evaluation purposes are required to clearly state that such loans are of limited duration. Product demos extending beyond thirty (30) days must be explicitly authorized by both parties and provided at a fair market rate.

By submitting a proposal on the requested services herein, the vendor certifies that its equipment and services are compliant with the FCC's recent Order (FCC 19-121) prohibiting the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other covered company posing a national security threat to the integrity of communications networks or the communications supply chain.

As required by the Schools and Libraries program, all proposals in response to this Form 470 must offer the Lowest Corresponding Price (LCP). See <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>.

RFP Scoring Rubric

Weight	Criteria
40	E-Rate eligible costs
20	References
15	Prior Experience
15	Proposal meets the demand defined in the RFP
10	State based vendor
Total 100	

Appendix A: MRC/NRC Cost Tables

Bidders are asked to enter pricing for the initial contract term (36 months with 2 one-year extension options) extension.

Network Equipment				
Description	Manufacturer	Model	Per Unit Cost	Per Unit Installation Cost
Firewall License				
Firewall				